



MEMBERSHIP DUES & FEES - FY '20

Effective October 1, 2019 - September 30, 2020

MEMBERSHIP JOINING FEES

CATEGORY	COMMITMENT	FEES
*FULL	10-Year Option	\$65,000
*GOLF	10-Year Option	\$70,000
*TENNIS	10-Year Option	\$70,000
*SOCIAL ONLY		\$85,000
*PRIOR POLO OWNER (PPO)		\$20,000

The PPO rate applies to current Polo owners or residents who have left Polo and purchase again within 15 months.

*Social Membership Mandatory

3-Year Financing (Excludes PPOs)

Interest-free financing for the Membership Joining Fee is available to new Polo Members only. With this option, 50% of the Membership fee is due at closing, 25% is due one year later, and the remaining 25% is due two years after closing.

10-Year Option

The 10-year Option refers to the golf and/or tennis portion of the Membership, and provides the ability to convert to year-to-year participation after the 10-year period expires.

Joining Fee Discounts

Average Age of 55 or Below - \$10,000 discount

Legacy I - 25% discount off joining fee (applicable only to vertical family of current Polo Members - not spouses)

Legacy II - \$0 joining fee (eligible only on Memberships bequeathed to a vertical family member or spouse via trust or will, either during one's lifetime or upon a Members' death.)

ANNUAL MEMBERSHIP DUES

	Social Only	Social w/Tennis	Social w/Golf	Social w/Full
ANNUAL	\$16,160	\$17,743	\$24,454	\$26,037
TAXES	\$0	\$111	\$581	\$692
TOTAL	\$16,160	\$17,854	\$25,035	\$26,729

DUES AT THE POLO CLUB ARE PAID MONTHLY

MONTHLY DUES	\$1,347	\$1,488	\$2,086	\$2,227
SOCIAL CAPITAL ASSESSMENT	\$185	\$185	\$185	\$185
SOCIAL CLUBHOUSE REONVATION ASSESSMENT	\$85	\$85	\$85	\$85
GOLF CAPITAL ASSESSMENT	-	-	\$93	\$93
MONTHLY PAYMENT	\$1,617	\$1,758	\$2,449	\$2,590

TOTAL ANNUAL COSTS	\$19,404	\$21,096	\$29,388	\$31,080
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MEMBERSHIP TRANSFER FEE

Membership Transfer Fee (New Buyers) \$1,016

Membership Transfer Fee (PPO)

\$963

OPTIONAL FEES

GOLF

GUEST FEES

*cart fee included

May - October

18-Hole Guest (All guests)	\$46
9-Hole Guest (All guests)	\$29

November - April

18-Hole Regular Guest	\$113
18-Hole Vertical Family Guest	\$93
9-Hole Regular Guest	\$63
9-Hole Vertical Family Guest	\$53

MEMBER CART FEES

Annual Trail Fees (member provides cart)	\$2,150
18-Hole Member Cart Fee (per person)	\$36*
9-Hole Member Cart Fee (per person)	\$21*

*members with bag storage discounts the cart fee by \$3 per person

OTHER

30 Minute Lesson	\$45
1 Hour Lesson	\$80
30 Minute Lesson (head pro)	\$50
1 Hour Lesson (head pro)	\$90
Annual Locker Rental (regular)	\$180
Annual Locker Rental (long)	\$225
Annual Bag Storage	\$200

JUNIOR CLUB

Junior Club Rentals	\$2
Club Course (After 2:00 p.m.)	\$1/hole (\$12 max)
Equestrian Course (After 2:00 p.m.)	\$20
Adult Member	\$1/hole (\$12 max)
Adult Vertical Family	\$2/hole (\$12 max)
Adult Cart Driver	\$2/hole (\$24 max)

TRIAL GOLF MEMBERSHIP (Includes tax)

1-Year Trial Golf for Members	\$9,982
1-Year Trial Golf for Renters	\$5,000

TENNIS

Daily Guest Pass	\$15
1 Hour Lesson (Director or Head Pro)	\$80
1 Hour Lesson (Pro Staff)	\$75
½ Hour Lesson (Director or Head Pro)	\$43
½ Hour Lesson (Pro Staff)	\$40
Racquet Rental Fee	\$5

TRIAL MEMBERSHIP (Includes tax)

1-Year Trial Tennis for Members	\$1,694
1-Year Trial Tennis for Renters (Prorated for length of the lease)	\$1,694

SPA & FITNESS

(Includes Family Resort Complex)

Daily Guest Pass	\$17
Weekly Guest Pass	\$75
Annual Locker Rental	\$200
Swimming Lessons	\$40

MISCELLANEOUS

Home Rental Transfer Fee	\$1,658.50
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